



EXAMPLE

Proposal

DEMO BID

c/o Nicole Ekholm
201 SAND CREEK RD
BRENTWOOD, CA 94513-2124

TO ORDER PLEASE CONTACT:

John Smith
Z IT DEMO
Office Phone - (888) 555-1212
Email - zITDEMO@gmail.com

Thank you for choosing (your name) DEMO to assist you in finding a solution to your telecommunications needs. The quotes we are providing you today are from service providers we feel are best suited to address the specific needs of your business according to your technical requirements and budget. Please let me know if I can help with any questions or next steps.

Install Location: 201 SAND CREEK RD , BRENTWOOD, CA 94513-2124







Install NPA/NXX: 925-555

We will always confirm the latest promotion or identify deeper discounts before placing your order

Dedicated Internet Access

| | Carrier | Service Description | Bandwidth down up | Router / Modem | Term | Install | Monthly Cost |
|---|---------|---|------------------------|----------------------|--------|----------|----------------|
| 1 | | LEARN MORE - Optional Data Center and Application Services Network: Application Services | 1K x 1K | Yes | 1 Year | \$0.00 | \$1.00 |
| 2 | | LEARN MORE - Optional Data Center and Application Services Network: Type 2 | 1M x 1M | Yes | 1 Year | \$0.00 | \$1.00 |
| 3 | | LEARN MORE - Optional Data Center and Application Services | 1K x 1K | Yes | 1 Year | \$0.00 | \$1.00 |
| 4 | | VoIP per seat (pre promotion) Network: Net2Phone | 1K x 1K | Yes | 1 Year | \$0.00 | \$19.00 |
| 5 | | VoIP per seat (pre promotion) Network: RingCentral | 1K x 1K | Yes | 1 Year | \$99.00 | \$24.00 |
| 6 | | VoIP per seat (pre promotion) Network: 8x8 | 1K x 1K | Yes | 1 Year | \$250.00 | \$25.00 |
| 7 | | SIM Network: AT&T Mobile | 50M x 5M | Yes | 1 Year | \$0.00 | \$40.00 |
| 8 | | AT&T ABF/VERSE LIT FIBER –Available: Symmetrical NON SLA / . OPTIONAL Static Ips add \$15, Rates include Modem. This service is Month-To-Month, with no contract or term to proceed. Installation is 4-7 days. Network: AT&T Business Fiber (ABF) | 100M x 100G | Yes | 1 Year | \$99.00 | \$50.00 |

| | | | | | | | |
|----|---|--|-------------|-----|--------|----------|-------------------|
| 9 |  | Remote Worker Package: \$50 off 100M internet. Security Edge included for Free. Remote_\$109.90ULTPkg_BI100+SE_3yr Network: Comcast: West Region | 100M x 15M | Yes | 3 Year | \$99.95 | \$109.90 |
| 10 |  | AT&T ABF/VERSE LIT FIBER –Available: Symmetrical NON SLA /. OPTIONAL Static Ips add \$15, Rates include Modem. This service is Month-To-Month, with no contract or term to proceed. Installation is 4-7 days. Network: AT&T Business Fiber (ABF) | 1G x 1G | Yes | 1 Year | \$99.00 | \$120.00 |
| 11 |  | Ultimate Business Package - 1 Month FREE! Also, \$299.95 discount off 1G internet, WiFi Pro - Expanded Coverage, SecurityEdge, and 2 Mobility Voice Lines. West\$349.75ULTPkg1MFB1G+SEWPMOB3yr Network: Comcast: West Region | 1G x 35M | Yes | 3 Year | \$99.95 | \$349.75 |
| 12 |  | Business Unlimited 100 - Satellite High-Speed Internet - 200GB Included | 100M x 4M | Yes | 2 Year | \$300.00 | \$500.00 |
| 13 |  | Nitel Ethernet Network: Exclusive Pricing | 100M x 100M | No | 3 Year | \$0.00 | \$790.00 |
| 14 |  | Customer Managed ADI Port 100 Mbps Network: AT&T | 100M x 100M | No | 3 Year | \$0.00 | \$822.00 |
| 15 |  | Comcast Ethernet Dedicated Internet (EDI) Near-Net. Displayed MRC is rack-rate and budgetary only. Click Manual Quote to confirm availability and finalize pricing. Network: Comcast: West Region | 100M x 100M | No | 3 Year | \$0.00 | \$823.25 |
| 16 |  | Internet Access Fiber - Loop Vendor ATT - Cogent Network: Cogent | 100M x 100M | No | 3 Year | \$750.00 | \$824.00 |
| 17 |  | Customer Managed ADI Port 100 Mbps Network: AT&T | 100M x 100M | No | 3 Year | \$0.00 | \$832.00 |
| 18 |  | FIBER and Mobility Network: New Medium Business | 100M x 100M | Yes | 3 Year | \$0.00 | \$885.00 |
| 19 |  | Dedicated Internet Access C4331-ET-01 Network: In Network | 100M x 100M | Yes | 3 Year | \$0.00 | \$888.58 |
| 20 |  | Fiber internet; Tranzact Quote-6747139 Network: On-net | 100M x 100M | No | 3 Year | \$0.00 | \$890.00 |
| 21 |  | Comcast Ethernet Dedicated Internet (EDI) Near-Net. Displayed MRC is rack-rate and budgetary only. Click Manual Quote to confirm availability and finalize pricing. Network: Comcast: West Region | 1G x 1G | No | 3 Year | \$0.00 | \$1,435.00 |
| 22 |  | Customer Managed ADI Port 1000 Mbps Network: AT&T | 1M x 1M | No | 3 Year | \$0.00 | \$1,675.75 |
| 23 |  | Customer Managed ADI Port 1000 Mbps Network: AT&T | 1M x 1M | No | 3 Year | \$0.00 | \$1,675.90 |

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|----|---|--|---------------|-----|-----------|----------|-------------------|
| 24 |  | Internet Access Fiber - Loop Vendor ATT - Cogent Network: Cogent | 1G x 1G | No | 3 Year | \$750.00 | \$1,680.00 |
| 25 |  | Nitel Ethernet Network: Exclusive Pricing | 1G x 1G | No | 3 Year | \$0.00 | \$1,685.82 |
| 26 |  | Fiber internet; Tranzact Quote-6747131 Network: On-net | 1G x 1G | No | 3 Year | \$0.00 | \$1,699.00 |
| 27 |  | Sprint EOF ONNET - Dedicated Network: Sprint | 1G x 1G | No | 3 Year | \$0.00 | \$1,700.00 |
| 28 |  | SONIC FIBER Network: Default | 1M x 1M | Yes | 3 Year | \$0.00 | \$1,810.90 |
| 29 |  | Fixed Wireless Network: 500GB LTE-A 18 Modems | 100M x 50M | Yes | 3 Year | \$0.00 | \$2,856.78 |

Please review this quote and ask any questions you have. My job is to see that you make the most informed decision possible on this, and hopefully future telecom purchasing decisions you make. By working with me you receive the following benefits.

1. **Objectivity** - As a broker of services I am not biased toward a particular service provider. I have access to over 30 carriers, which means I can find the service that fits you best, every time.
2. **Guidance** - Although you may only sign a telecommunications contract every few years, I help companies sign contracts every day. Using proprietary pricing software that is updated in real-time, I have access to technology that allows me to guide you through the process of quoting, selecting an appropriate provider, provisioning and any customer service issues you may have.
3. **Leverage** - By putting a significant volume of traffic through our providers, my firm has access to special pricing discounts that you just can't get direct, or with another broker. In fact, we were the top sales partner with many of our carriers – which ultimately benefits you if you do business with me.
4. **Low Price Guarantee** - You won't find a better deal going directly to our vendors or by going to another broker who sells these same vendors. How can we offer such a guarantee? See Bullet 3.

I appreciate your interest in my services and I look forward to providing you the best service, reliability and value in the telecommunications market place.

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***Prices are valid through the end of the calendar month. This proposal was generated Wednesday, May 12, 2021**