



**BANDWIDTHBIDDER**








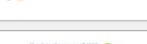




BANDWIDTH & CLOUD RESOURCES

Real-Time Sourcing Solutions

[www.BandwidthBidder.com](http://www.BandwidthBidder.com)






# BandwidthBidder.com enables you to source CARRIER service availability and pricing in real-time from multiple providers:

- ▶ Bandwidth Bid Comparisons:
  - ▶ DSL, Cable, T1, EoC, and FIBER
  - ▶ Optional Bundled Voice Discounts
  - ▶ Multi-site and Event Wireless
  - ▶ Mobility and Cost Analysis
  - ▶ All Adds and Moves made simple
- ▶ Cloud Bid Comparisons:
  - ▶ Cloud Compute
  - ▶ Full Cloud Migration Solutions
- ▶ Phone Systems Solutions
  - ▶ Hosted PBX
  - ▶ VoIP & SIP
  - ▶ Voice & Network Cabling

Dedicated Internet Access							
	Carrier	Service Description	Bandwidth down   up	Router / Modem	Term	Install	Monthly Cost
1		Business Broadband: <b>Network:</b> Comcast: West Region	100M x 20M	Yes	3 Year	\$49.00	<b>\$199.95</b>
2		Business Broadband: <b>Network:</b> Comcast: West Region	150M x 20M	Yes	3 Year	\$49.00	<b>\$249.95</b>
3		FIBER BUNDLE PROMO <b>Network:</b> Legacy ATT	10M x 10M	Yes	3 Year	\$0.00	<b>\$550.00</b>
4		Telnes Managed Ethernet 10 Mbps (Zone A) (Subject to Build Verification) <b>Network:</b> Telnes	10M x 10M	Yes	3 Year	\$0.00	<b>\$895.00</b>
5		Managed Fast Ethernet Service - FASTE20 <b>Network:</b> AireSpring	20M x 20M	Yes	3 Year	\$50.00	<b>\$905.91</b>
6		Ethernet (Fiber) <b>Network:</b> MetroE	20M x 20M Fiber	Yes	3 Year	\$0.00	<b>\$908.18</b>
7		EarthLink Fiber <b>Network:</b> EarthLink	5M x 5M Fiber	Yes	3 Year	\$0.00	<b>\$937.09</b>
8		ACC Ethernet Special Pricing (Use Manual Quote Request to confirm availability.) <b>Network:</b> AT&T	10M x 10M	Yes	3 Year	\$0.00	<b>\$1,076.00</b>
9		AT&T Ethernet Special Pricing (Use Manual Quote Request to confirm availability.) <b>Network:</b> Legacy ATT	10M x 10M	Yes	3 Year	\$0.00	<b>\$1,076.00</b>
10		Ethernet (Fiber) <b>Network:</b> MetroE	50M x 50M Fiber	Yes	3 Year	\$0.00	<b>\$1,115.75</b>
11		Telnes Managed Ethernet 20 Mbps (Zone A) (Subject to Build Verification) <b>Network:</b> Telnes	20M x 20M	Yes	3 Year	\$0.00	<b>\$1,149.00</b>
12		EarthLink Fiber <b>Network:</b> EarthLink	10M x 10M Fiber	Yes	3 Year	\$0.00	<b>\$1,196.84</b>

# BandwidthBidder.com enables you to source CLOUD service availability and pricing in real-time from multiple providers:


- ▶ Cloud Bid Comparisons
  - ▶ Cloud Compute
  - ▶ Full Cloud Migration Solutions
  - ▶ Private Cloud
  - ▶ Public Cloud
  - ▶ Hybrid Cloud
  - ▶ Optional Virtualization
  - ▶ Optional P2V Migrations
  - ▶ Optional V2V Migrations
  - ▶ Optional Application Migrations

	<a href="#">GMOCloud xSmall VM with Ubuntu 12.04</a> CPU Speed : 2.9 GHz CPU Count : 1 / RAM : 2 GB / Local Storage : 20 GB Location : Tokyo, Japan	0.09 USD per hour <a href="#">Add to Workspace</a> Average Provisioning Time: 00:07:31
	<a href="#">GoGrid Small Machine with CentOS 6.0</a> CPU Speed : 2.3 GHz CPU Count : 1 / RAM : 1 GB / Local Storage : 50 GB Bandwidth : 1024 Mbps Location : Amsterdam, Netherlands	0.06 USD per hour <a href="#">Add to Workspace</a> Average Provisioning Time: 00:04:44
	<a href="#">GreenQCloud xSmall Machine with CentOS 6.5</a> CPU Speed : 2.6 GHz CPU Count : 1 / RAM : 1 GB / Local Storage : 40 GB Location : Reykjavik, Iceland	0.04 USD per hour <a href="#">Add to Workspace</a> Average Provisioning Time: 00:01:23
	<a href="#">Hegerys Tiny VM with CentOS 6.5</a> CPU Speed : 2.4 GHz CPU Count : 1 / RAM : 1 GB / Local Storage : 16 GB Location : Paris, France	0.06 USD per hour <a href="#">Add to Workspace</a> Average Provisioning Time: 00:03:13
	<a href="#">HPCloud xSmall VM with CentOS 5.8 Server</a> CPU Speed : 2.4 GHz CPU Count : 1 / RAM : 1 GB / Local Storage : 20 GB Location : San Francisco, United States	0.03 USD per hour <a href="#">Add to Workspace</a> Average Provisioning Time: 00:01:05

The Challenge is The Opportunity! BandwidthBidder.com cloud aggregation integrates best global based services to replace legacy IT systems to take cloud providers to a single source making cloud bids simple. Businesses are rapidly adopting the cloud advantage of fluid, OPEX-based model of IT that better match their business cadence and optimize profitability.

# Co-branded or branded with your logo

- ▶ We have the tools, resources, contacts, and experience to help your clients find the right solution at the best price possible without any effort or cost to you or the client.
- ▶ Our job is to simply make it easier to find and work with the correct carrier.
- ▶ Eliminate Pre & Post-Sale time wasted. We also provide “Director Level” direct access to all carriers, that end-users simply do not have.




## Official Proposal

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**The Lucky Derby Casino**  
 c/o Ryan Gleason  
 7433 GREENBACK LN STE C  
 CITRUS HTS, CA95610-5696

**TO ORDER PLEASE CONTACT:**  
 John Smith  
 Z IT DEMO  
 Office Phone - (888) 555-1212  
 Email - zITDEMO@gmail.com

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**B I U** | 

Thank you for choosing Z IT DEMO to assist you in finding a solution to your telecommunications needs. The quotes we are providing you today are from service providers we feel are best suited to address the specific needs of your business according to your technical requirements and budget.

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**Install Location:** 7433 GREENBACK LN STE C, CITRUS HTS, CA 95610-5696
**Install NPA/NXX:** 916-726

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**B I U** | 

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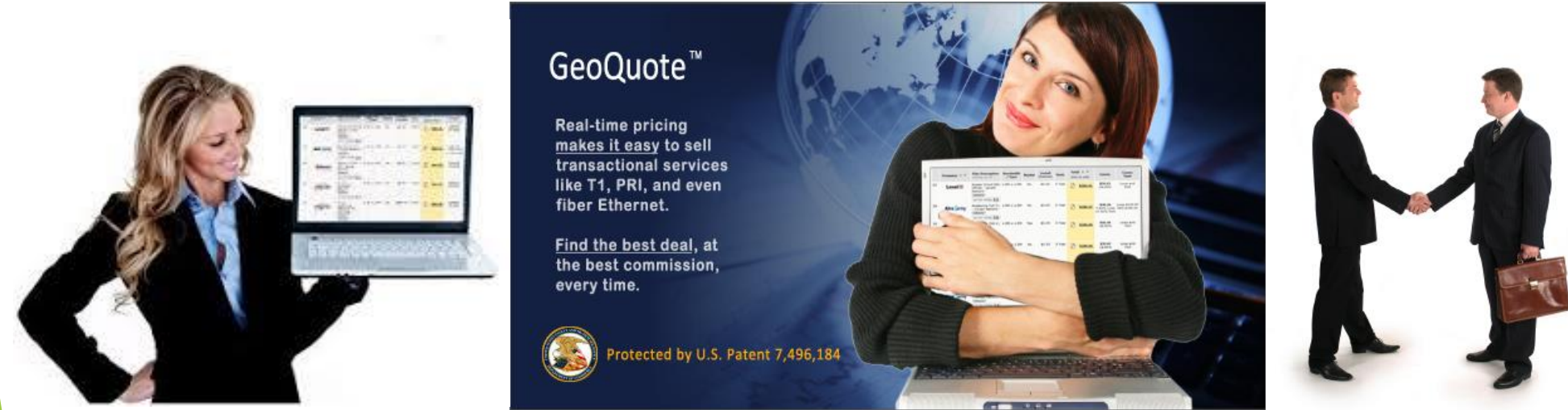
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Dedicated Internet Access							
	Carrier	Service Description	Bandwidth down   up	Router / Modem	Term	Install	Monthly Cost
1		Integra Bonded NxT1 <b>Network:</b> Integra	3M x 3M	Yes	3 Year	\$0.00	<b>\$462.00</b>
2		Access Circuit DS1 Offnet <b>Network:</b> Level3	3M x 3M	No	3 Year	\$0.00	<b>\$511.18</b>
3		TelePacific 2xT1 - CHTCAXF72G <b>Network:</b> TelePacific	3M x 3M	Yes	3 Year	\$0.00	<b>\$525.00</b>
4		Internet Access - 3 Mbps <b>Network:</b> tw telecom	3M x 3M	No	5 Year	\$1,004.56	<b>\$529.92</b>

# How We help you

- ▶ Compliments any existing carrier relationships
- ▶ **Low Price Guarantee!** (Never lose another deal due to price.)
- ▶ More selling time (we walk your clients through the paperwork, provisioning, design, and questions)
- ▶ Special Pricing when your customer qualifies we notify you (CTF Discounts, E-rate, End-of Month Incentives)
- ▶ Happier customers (Finding the right bandwidth is essential to the solutions or service you provide)
- ▶ Shorter sales cycle (avoid going back and forth about bandwidth pricing from multiple providers)
- ▶ **Faster Trouble Ticket Turn-Around!** (Access to direct escalation teams that we tackle on your behalf)
- ▶ Custom proposal template with your company logo (We act as your in-house Carrier Specialist)
- ▶ Leads for your company from our VAR partners
- ▶ Optional - Compensation for your company or reps - **Without Revenue Commitments!**
- ▶ Optional - Portal access to track wins and commissions


# Our patent tool makes flexible:



**GeoQuote™**

Real-time pricing makes it easy to sell transactional services like T1, PRI, and even fiber Ethernet.

Find the best deal, at the best commission, every time.

 Protected by U.S. Patent 7,496,184

► Run your own quotes - We can do all the work - We can work together



# We represent more than 60 ISP & Cloud providers within and outside the US.





**BANDWIDTHBIDDER**

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## Questions and Answers

Thank you for time and the opportunity to earn your business.